

CURRICULUM VITAE

Univ.-Prof. Dr. Jeannette Brosig-Koch

EMPLOYMENT:

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| since 04/2021 | Professor (W3), Chair of Behavioral Social Policy, Faculty of Economics and Management, Otto von Guericke University Magdeburg, Germany |
| 04/2008 – 04/2021 | Professor (W3), Chair of Quantitative Economic Policy, Faculty of Economics and Business Administration, University of Duisburg-Essen, Germany

Founding Director, Essen Laboratory for Experimental Economics (elfe), University of Duisburg-Essen, Germany |
| 10/2006 – 03/2008 | Interim Professor (W3-Lehrstuhlvertretung, Prof. Dr. Axel Ockenfels), Economics Department, University of Cologne, Germany |
| 05/2004 – 12/2004 | Visiting Research Fellow (DFG Fellowship), Penn State University, USA; collaboration with Professor Gary E. Bolton |
| 07/2003 – 09/2006 | Assistant Professor (C1), Faculty of Economics and Management, Otto von Guericke University Magdeburg, Germany |
| 04/1998 – 06/2003 | Research Associate (Ph.D. student), Faculty of Economics and Management, Otto von Guericke University Magdeburg, Germany |

EDUCATION:

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|-------------------|--|
| 01/2008 | Habilitation,
Otto von Guericke University Magdeburg, Germany |
| 03/2003 | Ph.D. in Economics (Dr. rer. pol.),
Otto von Guericke University Magdeburg, Germany |
| 10/1993 – 03/1998 | Study of Economics,
Otto von Guericke University Magdeburg, Germany |

OFFERED PROFESSORSHIPS:

- 2020 Call to an endowed professorship at the Faculty of Economics and Management, Otto von Guericke University Magdeburg, Germany (accepted)
- 2010 Call to a professorship at the Faculty of Business, Economics and Statistics, University of Vienna, Austria (rejected)
- 2007 Call to a professorship at the Faculty of Economics and Business Administration, University of Duisburg-Essen, Germany (accepted)
- Call to a professorship at the Jacobs University Bremen, Germany (rejected)

SCIENTIFIC AWARDS AND FELLOWSHIPS:

- 2004 Research Fellowship provided by the Deutsche Forschungsgemeinschaft (German Research Foundation)
- Heinz-Sauermann-Award for the best Ph. D. thesis of 2002-2003 given by the Gesellschaft für experimentelle Wirtschaftsforschung (German Society for Experimental Economics)
- 2003 Prize of the Faculty of Economics and Management, Otto von Guericke University Magdeburg for the best Ph.D. thesis of 2003
- 2001 Otto-von-Guericke-Research-Prize 2001 provided by the Otto von Guericke University Magdeburg (awarded to the whole team of the Magdeburg Experimental Laboratory of Economic Research)
- 2000 Heinz-Sauermann-Award for the best Diploma thesis of 1997-2000 given by the Gesellschaft für experimentelle Wirtschaftsforschung (German Society for Experimental Economics)
- 1998 Prize of the Faculty of Economics and Management, University of Magdeburg for the best Diploma thesis of 1998

PARTICIPATION IN SCIENTIFIC COMMITTEES:

since 2020	Board member Leibniz Science Campus Ruhr
2018 - 2019	Member „Wissenschaftliche Kommission für ein modernes Vergütungssystem“ (KOMV), Federal Ministry of Health
2018 - 2019	Vorsitzende (Chairperson), Sozialwissenschaftlicher Ausschuss, Verein für Socialpolitik (VfS)
2016 - 2020	Fachkollegiatin (Member of the Review Board), German Research Foundation, Field: 112-02 Economic Policy and Public Economics
2016 - 2017	Stellvertretende Vorsitzende (Vice chairperson), Sozialwissenschaftlicher Ausschuss, Verein für Socialpolitik (VfS)
since 2016	Generalsekretärin (General Secretary), Deutsche Gesellschaft für Gesundheitsökonomie (dggö) Member of the Management Advisory Board, Behavioural Experiments in Health Network (BEHE)
since 2012	Board member, Health Economics Research Center CINCH, University of Duisburg-Essen

FINISHED DOCTORAL SUPERVISION (FIRST SUPERVISOR):

2011	Heinrich, Timo (W3 professorship for Digital Economics, Hamburg University of Technology)
2012	Helbach, Christoph
2013	Keldenich, Klemens
2013	Kairies, Nadja (Juniorprofessorship for Experimental Economics, University of Duisburg-Essen)
2018	Yang, Guanzhong
2018	Kokot, Johanna (Juniorprofessorship for Behavioural Economics of Health, University of Hamburg)
2018	Vomhof, Markus

OBTAINED RESEARCH FUNDS (SELECTION):

German Research Foundation

DFG Graduierten Kolleg 1613/2 „*Risk and East Asia*“

Affiliated member in second funding period

Duration: 04/2014 – 12/2018 (second funding period)

Experimentelle Analyse von Kommunikation und Reputation in Beschaffungsauktionen

BR 2346/3-1

Duration: 04/2012 – 04/2014

Der Einfluss der Vergütung auf die Leistungserbringung im Gesundheitswesen

BR 2346/2-1 and BR 2346/2-2

Duration: 10/2010 – 11/2017

Öffentliches Gut – Experimente mit großen Gruppen in einem virtuellen Großlabor

WE 2027/10-1 and WE 2027/10-2

(in cooperation with J. Weimann – coordinator, H. Hennig-Schmidt and C. Keser)

Duration: 05/2010 – 05/2014

Experimentelle Untersuchung individueller Präferenzen für Kommunikation

BR 2346/1

Duration: 05/2004 – 12/2004

Fellowship

Leibniz Association

Leibniz Science Campus Ruhr „*Health care challenges*“

Project leader: *The role of online-medical service provision*

Duration: 07/2020 – 06/2024 (second funding period)

Federal Ministry of Education and Research

IN-EAST School of Advanced Studies

Founding project partner

Dauer: 04/2013 – 03/2019 (including second funding period)

Forschungszentrum für Gesundheitsökonomik CINCH

Project leader: *Pay-for-Performance*

Duration: 04/2012 – 05/2021 (including second funding period)

PUBLICATIONS (SELECTION):

Monographs

Weimann, J., Brosig-Koch, J. (2019): *Methods in Experimental Economics. An Introduction*. Springer Gabler.

Weimann, J., Brosig-Koch, J. (2019): *Einführung in die experimentelle Wirtschaftsforschung*. Springer Gabler.

Publications in refereed journals

Weimann, J., Brosig-Koch, J., Heinrich, T., Hennig-Schmidt, H., Keser, C. (2019): Public Good Provision by Large Groups—The Logic of Collective Action Revisited. *European Economic Review* 118, 348-363.

Brosig-Koch, J., Heinrich, T. (2018): The role of communication content and reputation in the choice of transaction partners: a study based on field and laboratory data. *Games and Economic Behavior* 112, 49-66.

Brosig-Koch, J., Kokot, J., Hehenkamp, B. (2017): The effects of competition on medical service provision. *Health Economics* 26 (S3), 6-20.

Brosig-Koch, J., Kairies-Schwarz, N., Kokot, J. (2017): Sorting into payment schemes and medical treatment: A laboratory experiment. *Health Economics* 26 (S3), 52-65.

Brosig-Koch, J., Riechmann, T., Weimann, J. (2017): The dynamics of behavior in modified dictator games. *PLOS ONE* 12 (4).

Brosig-Koch, J., Hennig-Schmidt, H., Kairies-Schwarz, N., Wiesen, D. (2017): The Effects of Introducing Mixed Payment Systems for Physicians: Experimental Evidence. *Health Economics* 26 (2), 243-262.

Brosig-Koch, J., Hennig-Schmidt, H., Kairies-Schwarz, N., Wiesen, D. (2016): Using artefactual field and lab experiments to investigate how fee-for-service and capitation affect medical service provision. *Journal of Economic Behavior & Organization* 131(B), 17-23.

Brosig-Koch, J., Güth, W., Weiland, T. (2016): Comparing the effectiveness of collusion devices in first-price procurement: An auction experiment. *Evolutionary and Institutional Economics Review* 13 (2), 269-295.

Brosig-Koch, J., Heinrich, T., Helbach, C. (2015): Exploring the capability to reason backwards: An experimental study with children, adolescents, and young adults. *European Economic Review* 74, 286-302.

- Brosig-Koch, J., Heinrich, T., Helbach, C. (2014): Does truth win when teams reason strategically? *Economics Letters* 123, 86-89.
- Brosig-Koch, J., Heinrich, T. (2014): Reputation and mechanism choice in procurement auctions: An experiment. *Production and Operations Management* 23, 210-220.
- Bolton, G. E., Brosig-Koch, J. (2012): How do coalitions get built? Evidence from an extensive form coalition game with and without communication. *International Journal of Game Theory* 41, 623-649.
- Brosig-Koch, J., Helbach, C., Ockenfels, A., Weimann, J. (2011): Still different after all these years: Solidarity behavior in East and West Germany. *Journal of Public Economics* 95, 1373-1376.
- Brosig, J., Heinrich, T., Riechmann, T., Schöb, R., Weimann, J. (2010): Laying off or not? The influence of framing and economics education. *International Review of Economics Education* 9, 44-55.
- Brosig, J., Lukas, C., Riechmann, T. (2010): The monotonicity puzzle - an experimental investigation of incentive structures. *Business Research* 3, 8-35.
- Park, S., Bolton, G. E., Rothrock, L., Brosig, J. (2010): Towards an interdisciplinary perspective of training intervention for negotiations. *Decision Support Systems* 49, 213-221.
- Brosig, J., Reiß, J. P. (2007): Entry decisions and bidding behavior in sequential first-price procurement auctions: an experimental study. *Games and Economic Behavior* 58, 50-74.
- Brosig, J. (2006): Communication channels and induced behavior. *Zeitschrift für Betriebswirtschaft*, Special Issue 05/06, 99-120.
- Brosig, J., Weimann, J., Yang, C.-L. (2004): Communication, reputation, and punishment in simple sequential bargaining experiments. *Journal of Institutional and Theoretical Economics* 160, 576-606.
- Brosig, J., Weimann, J., Yang, C.-L. (2003): The hot versus cold effect in a simple bargaining experiment. *Experimental Economics* 6, 75-90.
- Brosig, J., Ockenfels, A., Weimann, J. (2003): The effect of communication media on cooperation. *German Economic Review* 4, 217-241.
- Brosig, J. (2002): Identifying cooperative behavior: some experimental results in a prisoner's dilemma game. *Journal of Economic Behavior and Organization* 47, 275-290.
- Re-published in: Sadrieh, A., J. Weimann (Eds.): *Experimental Economics in Germany, Austria, and Switzerland*. Metropolis, 2008.